

Message Text

CONFIDENTIAL

PAGE 01 NOUAKC 00300 141400Z

21

ACTION EB-07

INFO OCT-01 AF-06 EUR-12 NEA-09 ISO-00 CAB-02 CIAE-00

COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 XMB-02

TRSE-00 L-02 /048 W

----- 033625

R 141205Z FEB 75

FM AMEMBASSY NOUAKCHOTT

TO SECSTATE WASHDC 3381

INFO AMEMBASSY BRUSSELS

AMCONSUL CASABLANCA

AMEMBASSY LAGOS

C O N F I D E N T I A L NOUAKCHOTT 0300

COMMERCE FOR COHEN

BRUSSELS AND LAGOS FOR FAA

CASABLANCA FOR RCAA

E.O. 11652: GDS

TAGS: BEXP EAIR MR

SUBJECT: CIVAIR: BOEING PROPOSES 737 TO MAURITANIA

REF: A. NOUAKCHOTT 0075 B. NOUAKCHOTT 107

SUMMARY: BOEING REP RECENTLY VISITED NOUAKCHOTT AT
REQUEST OF GIRM WHICH HAS EXPRESSED INTEREST IN PURCHASING
737. FINAL DECISION NOW RESTS WITH PRESIDENT OULD DADDAH.
END SUMMAYR.

1. JOHN FITZGERALD, DIRECTOR OF BOEING INTERNATIONAL S. P. A.
IN ROME, VISITED NOUAKCHOTT FEBRUARY 12-13 WHEN HE RESPONDED
TO EXPRESSED MAURITANIAN INTEREST IN PURCHASING BOEING 737.
FITZGERALD MET WITH MINISTER AND SECRETARY-GENERAL
OF TRANSPORT AND COMMERCE, DIRECTOR OF PRESIDENT'S
CABINET, TOP AIR FORCE OFFICIALS, AND GOVERNOR OF
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 NOUAKC 00300 141400Z

CENTRAL BANK AMONG OTHERS. IN EACH INSTANCE, HE WAS

WELL RECEIVED AND HAD USEFUL DISCUSSIONS.

2. ALTHOUGH GIRM IS SEEKING PLANE PRIMARILY FOR USE BY PRESIDENT, ALTERNATE USES ARE BEING CONSIDERED. CONSEQUENTLY, PURCHASE OF 737 OR COMPARABLE PLANE MAY HAVE SIGNIFICANT IMPLICATIONS FOR FUTURE OF AIR MAURITANIE'S FLEET WHICH CURRENTLY CONSISTS OF 2 DC-4S, 2 DC-3S, 2 F-27S, AND ONE PIPER NAVAJO. AIR MAURITANIE IS IN PROCESS OF ORDERING TWO MORE F-27S AND LOOKING TO DAY WHEN IT WILL ADD LARGER AIRCRAFT SUCH AS 737. FITZGERALD POINTED OUT THAT IT WOULD MAKE LITTLE SENSE TO USE SINGLE 737 FOR BOTH COMMERCIAL AND PRESIDENTIAL PURPOSES. HE TRIED TO DISABUSE MAURITANIANS VIABILITY THIS SUGGESTION. AT SAME TIME, HE THOUGHT 737 COULD BE USED FOR COMBINATION PRESIDENTIAL AND MILITARY SUPPORT PURPOSES, E. G. DROUGHT RELIEF DISASTER SUPPORT, ETC. IF GIRM DECIDES TO PURCHASE 737 FOR USE AS EXECUTIVE JET, IT COULD LEAD TO FURTHER SALES IN YEAR AHEAD TO AIR MAURITANIE.

3. FOLLOWING HIS DISCUSSIONS IN NOUAKCHOTT, FITZGERALD CONCLUDED DECISION IS NOW WITH PRESIDENT OULD DADDAH. FITZGERALD SAID REAL QUESTION REMAINS AS TO SUFFICIENT USE BEING MADE OF AIRCRAFT SUCH AS 737. THERE WAS ALSO DESIRE IN SOME QUARTERS FOR PURCHASE OF USED 737. FITZGERALD EXPLAINED TO GIRM THAT IT WOULD BE VERY DIFFICULT TO LOCATE USED 737 WHEREAS USED DC-9 COULD BE LOCATED WITHOUT DIFFICULTY. IN ANY EVENT, FITZGERALD EXPECTS TO LEARN FINAL DECISION WITHIN WEEK OR TWO.

4. AS REPORTED REF A, GIRM WAS OBVIOUSLY INTERESTED IN SMALLER EXECUTIVE JET. WITH THIS IN MIND, HAWKER SIDDLEY REPRESENTATIVE VISITED NOUAKCHOTT FEBRUARY 5-8 IN EFFORT TO SELL MODEL 125. ALTHOUGH EQUALLY WELL RECEIVED BY GIRM, REPRESENTATIVE TOLD EMBASSY THAT HIS TRIP WAS ESSENTIALLY IN VAIN. HE CONCLUDED AT END OF VISIT THAT MAURITANIA HAD DECIDED TO PURCHASE LARGER PLANE. SHINN

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PROCUREMENT, CIVIL AVIATION, AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 14 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975NOUAKC00300
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750055-0646
From: NOUAKCHOTT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750242/aaaablbu.tel
Line Count: 98
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: A. NOUAKCHOTT 0075 B. NOUAKCHOTT 107
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 14 APR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 APR 2003 by KelleyW0>; APPROVED <15 APR 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVAIR: BOEING PROPOSES 737 TO MAURITANIA
TAGS: BEXP, EAIR, MR
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006